



- 1) What is Diabetes?
- 2) NEW Accu-Chek Simply Easy Diabetes Pack product training
- 3) NEW Accu-Chek Guide Me product training:
 - Getting to know the meter
 - Getting to know the lancing device
 - How to do perform a test
 - Transferring Data and the mySugr App
 - Changing the batteries



Diabetes in Australia



Australia





Diabetes is -

A chronic condition marked by high levels of glucose in the blood.

There are three types of diabetes. Type 1, Type 2 and Gestational diabetes.

Type 1

Type 1 Diabetes is an autoimmune condition. The damaged pancreas cannot produce insulin.

Approx. 10-15% of cases of diabetes are Type 1.

Type 2

The pancreas can secrete some insulin but either not enough or the body's cells are resistant to it.

Approx. 85-90% of cases of diabetes are Type 2.

Gestational

Occurs during pregnancy and usually resolves after pregnancy.

Higher chance of developing Type 2 diabetes later in life.



Australia

Nearly half of people with diabetes do not meet their therapy goals



>280

Australians develop diabetes every day

Approx. 50%

Australians with diabetes achieve adequate control of their blood glucose levels

180

Is the number of EXTRA
DECISIONS a person with
diabetes has to make EVERY
DAY

No. 1

cause of blindness in Australia and worldwide



Accu-Chek Simply Easy Diabetes Management Pack Walkthrough



THE SYSTEM THAT'S SIMPLY EASY.

The New Accu-Chek Simply Easy Diabetes Management pack is an *all in one exclusive bundle* which includes everything you need to manage blood glucose, including:

- The New Accu-Chek Guide Me blood glucose meter
- Accu-Chek FastClix lancing device
- Accu-Chek FastClix lancets 24 pack
- Accu-Chek Guide test strips 10 pack
- Free access to mySugr® Pro



\$106 of value* for only \$19.95 RRP

*Calculated at RRP for individual components. Full breakdown available from Roche Diabetes Care upon request.



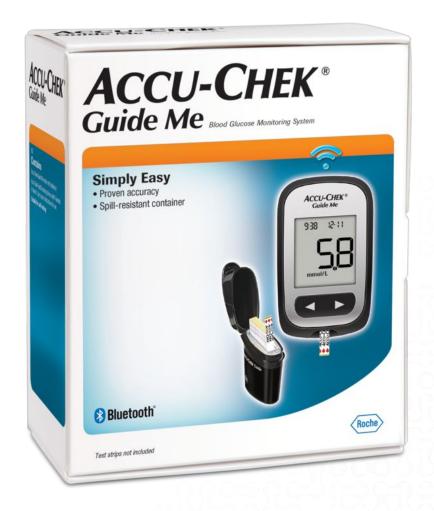
Accu-Chek Simply Easy Pack Product Training

Getting to Know the Meter





The Accu-Chek Guide Me system is designed for simple¹ and accurate^{2,3} monitoring. So people with diabetes can get their blood glucose result without giving it a second thought.





Front of the meter

Accu-Chek Guide Me meter





Sides of the meter



Left Side



Power/Set button

Turns the meter on or off and sets options

Right Side



Key features and benefits



Simply use the entire end.

Place a small drop of blood anywhere along the end instead of on a tiny spot.



Simply see test results

Large, easy-to-read display makes it simple to see test results.



Simply take just one strip.

Spill-resistant vial lets you take one and spill none.



Simply lance with less pain

Includes 11 different depth settings Precision Guided technology.



Simply more accurate.

Accu-Chek Guide test strips deliver advanced 10/10 accuracy for reliable results you can trust.¹



Simply log results without a paper logbook

Automatically log results right to the free mySugr app on your smartphone.

¹ 95% of the measured glucose results shall fall within ±10 mg/dL of lab reference value for blood glucose concentrations <100 mg/dL and within 10% for blood glucose concentrations ≥100 mg/dL. Data on file.</p>



Back of the meter

To support patient safety, Accu-Chek Guide Me meters now have a child resistant door

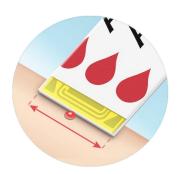




Batteries

3-volt lithium batteries, coin cell type CR2032 (Panasonic recommended)





Easy-to-see, hard-to-miss test strip

- Now, a small drop of blood can be placed anywhere along the yellow edge
- Widest application area among leading brands¹
- Advanced accuracy delivers even tighter 10/10 accuracy for reliable results patients can trust²

93% of patients find it easier and **faster to correctly place** a small amount of blood on the end of the strip.³

Spill-resistant vial

- Take one and spill none may reduce frustration and wasted strips
- Slim, discreet design fits in pocket or purse
- Available in 100 pack of test strips only



88% of patients agree it's **easier to remove** a strip compared to standard round vial.³



Accu-Chek Simply Easy Pack Product Training

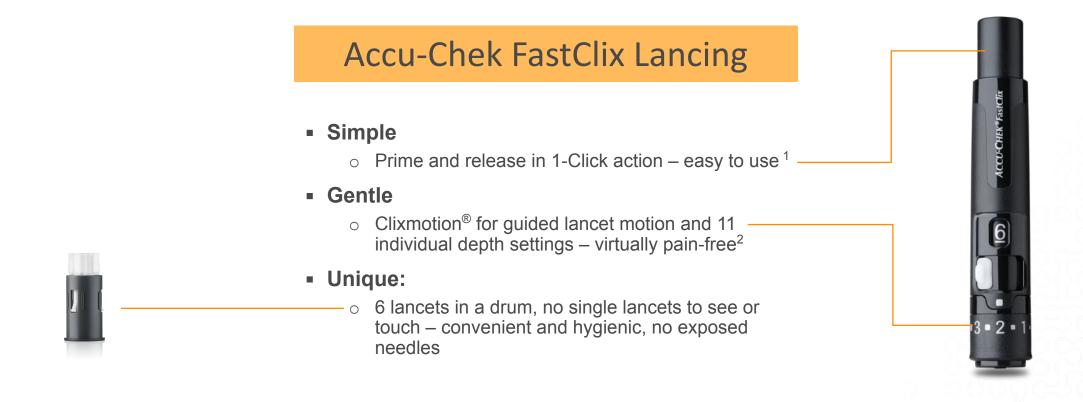
Getting to Know the Lancing Device



Accu-Chek FastClix lancing



Lancing designed for comfort



Accu-Chek FastClix lancing

Companion products







Three Key reminders:

- 1. Accu-Chek lancing devices are for single patient use only. The same device must not be used for multiple patients.
- Wash and dry hands before lancing.
 Fingers that are wet, or have traces of sugar, can provide results that are inconsistent¹.
- Change the lancet after each use.
 Multiple uses result in the tip of the lancet becoming dull, which can increase the feeling of pain.

Multiple pack sizes available:

- 24 lancet pack
- 102 lancet pack
- 204 lancet pack



How to perform a blood glucose test



Performing a bG test

- 1. Wash your hands and dry thoroughly.
- Remove a test strip from the test strip container.
- 3. Insert the metallic end of the test strip into the meter. The meter turns on.
- When the **flashing drop symbol** appears, obtain a blood drop.
- 5. Touch the **yellow edge** of the test strip to the blood drop. Do not put blood on top of the test strip. Remove your finger from the test strip when **the** flashing hourglass appears.
- 6. The test result appears on the display. Remove and discard the used test strip.





Roche

Performing a bG test - video





Using mySugr with Guide Me



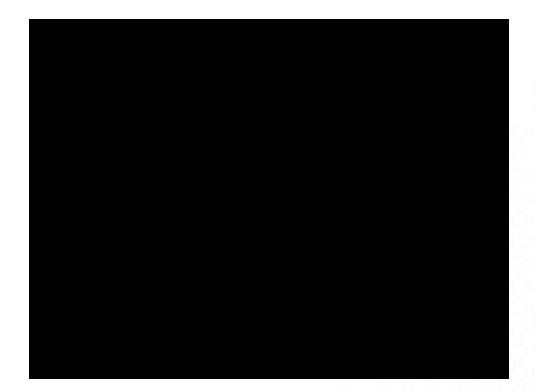


The blood glucose meter that offers seamless compatibility with mySugr

• mySugr app is an app for people with diabetes to track their blood glucose levels, meds, meals and even their mood throughout the day

Accu-Chek Guide Me + mySugr app

- Number of users¹: > 3 million users globally; >65K users in Australia
- Connection: The Accu-Chek Guide Me meter connects to the mySugr app







mySugr

Roche

All diabetes data in one report



Any extra tags will show up under the blood glucose data - these can give a great idea of what could be impacting the results

The chart shows

an average of two

values recorded

mySugr can store therapy information **BLOOD GLUCOSE BLOOD GLUCOSE ACTIVITY HYPOS** WEEK 14 HBA1C **AVERAGE** DEVIATION FROM: Apr 1, 2019 0% 0.0 IU/Day 100% 6.7 8.2 2:00 UNTIL: Apr 7, 2019 BASAL BOLUS BG 7.5° 14.9 CARBS 10 10 15 20 5 300 360 1:00 ³Stress, Angry, Tired, After the meal ⁴Chilling, Manual work, Before the meal ⁵Lunch, Manual work, After the meal, Housework 6After sports, Tired, Before the meal 7Tired, After the meal TUE, 2. 13.0° 11.0° 24.0 / 100% BOLUS 6.9° 11.0° BG CARBS 140 'Hypo feeling, Tired, Before the meal After the meal, Breakfast Stress, Angry, Before the meal After the meal 10.0 IU food, 3.0 IU corr. ⁶Sports, After sports, Before the meal ⁷10.0 IU food, 1.0 IU corr. ⁸After the meal ⁸BASAL RATE WAS CHANGED 0% 3.0 3.0 12.5 100% BOLUS 04.4 Ø8.7 BG CARBS 210 3.8, 5.0 / Stress, Angry, Tired, Before the meal, After the meal, Breakfast 2After the meal 3After the meal 4Stress, Before the meal 5After the meal The shaded area gives an idea of blood glucose trends and time above / below target

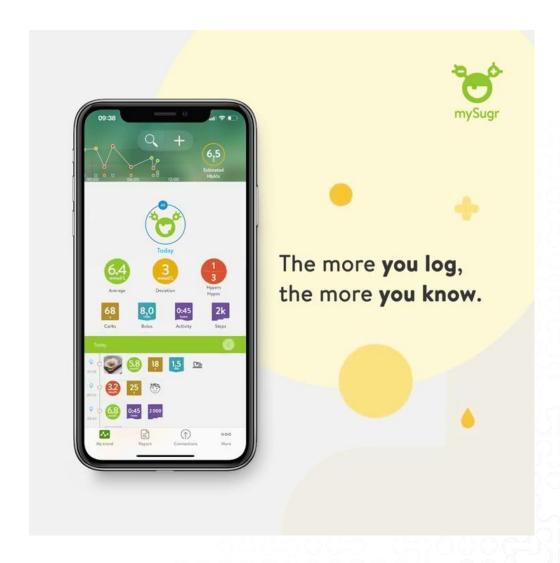
This symbol ø highlights a result that has been edited

See therapy information as well as carbs, blood glucose and activity



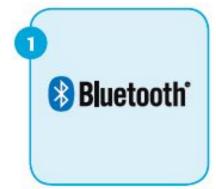
What are the benefits?

- mySugr app encourages structured blood glucose testing by using gamification to tame their 'diabetes monster'
- With the mySugr app it's quick and easy to collect all your important diabetes therapy data in one place through a growing number of connected devices and even manual logging. This can be shared with you, their HCP at any time.
- If logging their diabetes data and performing structured blood glucose monitoring, then patterns can emerge, showing the effects of exercise, foods and medications on their diabetes.
- Getting this holistic picture allows people with diabetes to discuss their diabetes management with pharmacists like yourself and gain a greater understanding of their diabetes.



Roche

Pairing your meter



On your **mobile device**: ensure Bluetooth is on and open the diabetes management app.



On your **meter**: with the meter off, press and hold the left and right arrow together until the Bluetooth symbol flashes on the display.)



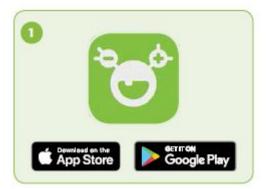
On your **mobile device**: within the app, follow the instructions and select your meter. When prompted, enter the meter's 6-digit PIN.



On your **meter**: OK appears if pairing is successful.

Roche

Connecting to the mySugr app



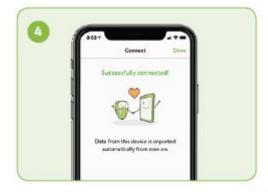
Using your smartphone, download the mySugr app from the App Store or Google Play and create your mySugr account.



Turn on *Bluetooth*[®] on your smartphone (if it's not on already)



Open the mySugr app, and select **Connections** on the menu. Select **Accu-Chek Guide Me**, and then **Connect now**. Follow the step-by-step directions for pairing.



After your meter is successfully connected to the mySugr app, data from your meter is imported automatically. Now you can easily keep your diabetes data under control!



Want to see for yourself?

Search mySugr on the Apple App store or Google Play store and download today.







Changing batteries



Roche

Changing the batteries



1. Open the battery door on the back of the meter by pushing the tab in the direction of the arrow and pulling the door up.



2. Remove the old batteries.



3. Slide the new batteries under the black tabs with + side facing up. Replace the battery door and snap it closed.

To support patient safety, Accu-Chek Guide Me meters have a child resistant door

Roche

Changing the batteries - video





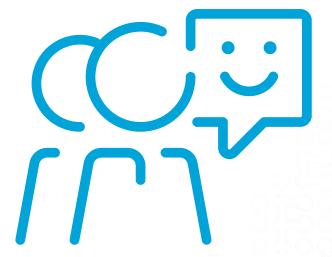
Support at every turn

More Information

- How to Videos Accu-Chek AU YouTube
- Contact your designated Territory Manager dedicated for your store

Accu-Chek Business Services Support

accu-chek.com.au | Accu-Chek Enquiry Line: 1800 251 816





It's important for your customers to register their meter warranty.

To record the new Accu-Chek Guide Me meter kit for warranty, simply scan the QR code with your smartphone camera or go to:

www.accu-chek.com.au/register-your-meter-warranty

NOTE: QR code can also be found in the inside cover of the Simply Easy Diabetes Management pack



Answers in green

Q1. Select the types of diabetes:

- GDM
- Type 1
- Type 2
- Type 3

Q2. What is included in the Simply More bundle?

- Accu-Chek Guide meter kit
- Accu-Chek FastClix 24 lancets pack
- Accu-Chek Guide test strips 10 pack
- Access to mySugr Pro
- Accu-Chek Guide test strips 100 pack

Q3. A user should change their lancet after each use?

- True
- False

Q4. Select the features of mySugr

- PDF log book export to share and send
- Estimated Hb1Ac
- Available on Google Play and Apple App Store
- Bluetooth connectivity enables easy results transfer
- Shopping list generator
- Automatically takes blood glucose readings

Q5. To maintain access to mySugr PRO version, you must log a result once in every 30 days.

- True
- False

Q6. The Accu-Chek Guide and Accu-Chek Guide Me meters have the child resistant battery door?

- True
- False



Answers in green

Q7. What does mySugr help people see?

- Patterns in their diabetes
- Effects of medication, food, exercise
- The weather forecast
- How to perform a blood glucose test

Q8. What technology does the Accu-Chek Guide Me use to connect to mySugr?

- Infrared
- Bluetooth
- Wifi
- Telepathy

Q9. What can mySugr help with customers coming into the Pharmacy with?

- People can have meaningful conversations about their diabetes with Pharmacists
- People can share their diabetes data report with Pharmacists
- People can purchase product instore

Q10. The Simply Easy Diabetes Pack retails for \$19.95 and includes how much value? How much does the Simply Easy Diabetes Pack retail for?

- \$106
- \$215
- \$150
- \$1000

References and mandatories





WARNING – KEEP BATTERIES OUT OF REACH OF CHILDREN. If you suspect your child has swallowed or inserted a button battery immediately call the 24-hour Poisons Information Centre on 13 11 26 for fast, expert advice.

FOR PEOPLE WITH DIABETES. ALWAYS READ THE INSTRUCTIONS FOR USE. CONSULT YOUR HEALTHCARE PROFESSIONAL FOR ADVICE.

accu-chek.com.au | Accu-Chek Enquiry Line: 1800 251 816

ACCU-CHEK, ACCU-CHEK GUIDE, ACCU-CHEK GUIDE ME, FASTCLIX and MYSUGR are trademarks of Roche. © 2021 Roche Diabetes Care. Apple and Google trademarks are the property of their respective owners. The Bluetooth® word mark and logos are registered trademarks owned by Bluetooth SIG, Inc., and any use of such marks by Roche is under license. All other product names and trademarks are the property of their respective owners. Roche Diabetes Care Australia Pty Ltd, 2 Julius Avenue, North Ryde NSW 2113, Australia. ABN 69 602 140 278. Date of preparation: July 2021. AU-959.



Doing now what patients need next